

BJW Insurance Services

BERNAU AND JONES

WHOLESALE INSURANCE BROKERS

1330 Broadway, Suite 415 Oakland, CA 94612

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License No.: 0H31917

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volume/date

News Headlines

www.bjwins.com

NEWS AND UPDATES

Agents/Brokers- Producers: How we help you win more business?

***Call and try us (510)208-6625**



Products: www.bjwins.com

- Professional Liability
- Excess Liability
- Worker's Comp
- Product Liability
- General Liability
- Property
- Earthquake
- Environmental

Tips: Agents/Broker-Producers: How to win and grow your business?

It does not matter if the market is soft or is hardening, there are 3 essential practices which must be a priority: 1) Service & responsiveness to clients 2) Provide fair prices & honest coverage 3) Send thank you notes & expressions & ask for referrals

NEWS: BJW CELEBRATING 20 YEARS

Rolling out new sales campaign to commemorate BJW Insurance formerly Bernau and Jones' 20th Anniversary . BJW is expanding and raising the bar for service to Broker/Producers and clients. Our talented staff can respond quickly to provide Producers & clients with access to insure all types of risks with great service and competitive quotes. For submissions, our website is www.bjwins.com

New Sales Campaign begins May 15th- July 15th 2012

BJW will pay a 1% added bonus commission to Producers for new business written with a min \$4,000 annual premium effective 5/15 and expires 7/16. For new business with \$30,000 premium or higher will contribute \$100 to your favorite charity!

Call to Action:
Broker/ Producers: Why work with BJW?

- Fast and efficient
- Save time and money for you and clients
- knowledgeable staff
- Friendly and local California firm

BJW Insurance Services,LLC
1330 Broadway Suite 415 Oakland, CA 94612
(510)208-6625 ; Website: www.bjwins.com
Apply TO: submissions@bjwins.com

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